



MEMORANDUM

TO: THE KANSAS CITY KANSAS BOARD OF EDUCATION
FROM: DR. CHARLES FOUST, SUPERINTENDENT OF SCHOOLS
DATE: MARCH 19, 2019
SUBJECT: ACCEPT LOW BID FOR PRIME VENDOR FOR 2019-2020 SCHOOL YEAR

RECOMMENDATION:

That the Kansas City Board of Education **accept the low bid from US Foods in the amount of \$5,496,805** as submitted by Wayne Correll, Director of Purchasing, Dennis Covington, Chief Financial Officer, Joshua Mathiasmeier, Director of Nutritional Services, and as recommended by Dr. Charles Foust, Superintendent of Schools.

EXPLANATION:

Background

In accordance with the requirements of Board Policy DJED (Bids and Quotations Requirements), this bid solicited contractors for the primary provider of food supplies for the District's Nutritional Services Department for a contract period of July 1, 2019 through June 30, 2020 for a single year contract. Bids were received on February 28, 2019 in the Purchasing Department Office. Bids were sent to five firms, publically advertised in the District's approved publication, and posted to the District website. Bids were received from Sysco of Kansas City and US Foods. A bid tabulation is attached.

Why this is important.

Food supplies are required to meet the daily food production requirements of the District's Nutritional Services Department in service of students districtwide.

Strategic Framework Priority

Bid competition for food commodities ensures purchase at the best available price, and addresses the priority of being good stewards of resources with financial accountability.

What Action is the Board Being Asked to Consider?

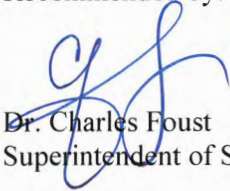
Approve low bid so that work may proceed with requested Prime Vendor.



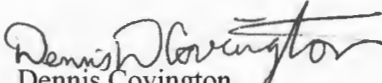
2010 N. 59th Street, Kansas City, KS 66104
(913) 551-3200 FAX: (913) 551-3217

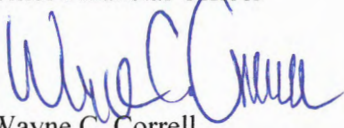
WWW.KCKPS.ORG

Recommended by:


Dr. Charles Foust
Superintendent of Schools

Submitted by:


Dennis Covington
Chief Financial Officer


Wayne C. Correll
Director of Purchasing

IFB 19-003 Prime Vendor 2019/2020 School Year

Bid Specifications					Low Bid	2
					US Foods	Sysco
No.	Item Description	Approved Product	Projected Use	UOM	Total Cost Total Per Case x Projected Use	Total Cost Total Per Case x Projected Use
1	Chicken Nuggets, All Meat, 2 oz eq M/MA, 1 oz eq Grains, breaded, cooked, frozen	Pilgrims Pride #48773	10,000	CS	\$ 186,000.00	\$ 198,500.00
2	Chicken Patty, Breaded, Whole Grain, Frozen, 1 Serving Provides 2 oz eq M/MA, 1 oz eq Grains	Pilgrims Pride #7522	1,200	CS	\$ 87,180.00	\$ 89,580.00
3	Bun, hamburger, whole grain, 3.5", baked, frozen, 2 oz eq Grains	Flowers #99832050	5,600	CS	\$ 113,120.00	\$ 117,880.00
4	Sausage, Turkey Link, Pancake Wrapped, Cooked, Whole Grain Rich, 1 oz eq M/MA, 1 oz eq Grains	Jimmy Dean #70613	4,800	CS	\$ 73,152.00	\$ 73,632.00
5	Cereal Pouch, Cinnamon Toast Crunch, IW	General Mills #17733	1,800	CS	\$ 51,390.00	\$ 51,030.00
6	Chicken Patty, breaded, whole grain rich, spicy, 2 oz eq M/MA, 1 oz eq Grains	Tyson #070312-0928	1,600	CS	\$ 134,816.00	\$ 134,976.00
7	Cheese, Mozzarella, String, IW, Reduced Fat, 1 oz eq M/MA	Bongard #40299-1	4,800	CS	\$ 154,944.00	\$ 150,384.00
8	Burrito, Egg, Turkey Sausage & Cheese, Cooked, IW, Frozen Breakfast, 1 oz eq M/MA, 1 oz eq Grains	Los Cabos #97887	3,600	CS	\$ 131,616.00	\$ 133,812.00
9	Muffin, Chocolate Chip, Whole Grain, Baked, 2 oz eq Grains, IW, Frozen	Sky Blue Bakery # WMCHCH248	5,400	CS	\$ 101,736.00	\$ 116,856.00
10	Beef, Patty, Ground, Cooked, Frozen, 2 oz eq M/MA	Advance 15-230	4,000	CS	\$ 133,000.00	\$ 133,400.00
11	Chicken, Crumbles, Frozen	Tyson #026233-0928	2,600	CS	\$ 76,050.00	\$ 93,990.00
12	Dressing, Ranch, Fat-Free, No MSG, Shelf Stable, PC, 0.43 oz	Not Specified	5,000	CS	\$ 81,250.00	\$ 81,750.00
13	Cereal, Granola	General Mills #27111000	1,400	CS	\$ 51,338.00	\$ 51,058.00
14	Snack Bar, Breakfast, Oatmeal Chocolate Chip, IW, Frozen, 2 oz eq Grains	J&J #40401	3,800	CS	\$ 87,286.00	\$ 79,496.00
15	Pizza, Cheese, Personal, Baked, Frozen, 2 oz eq Grains, 2 oz eq M/MA	Tony's #78364	3,400	CS	\$ 146,506.00	\$ 139,434.00
16	Sandwich, Chicken, Breaded, Biscuit, IW, Frozen, 1.75 oz eq Grains, 1 oz eq M/MA	Advance Pierre #0612	2,000	CS	\$ 102,100.00	\$ 102,300.00

IFB 19-003 Prime Vendor 2019/2020 School Year

Bid Specifications					Low Bid	2
					US Foods	Sysco
17	Hot Dog, Beef, Frozen, 8:1, 2 oz eq M/MA	Hillshire #16719	1,600	CS	\$ 41,040.00	\$ 59,280.00
18	Breadstick, Cheese Filled, Whole Grain, 1 oz eq M/MA, 1 oz eq Grains	Tyson #702011-1120	2,000	CS	\$ 93,180.00	\$ 93,380.00
19	Tropical Fruit Cup, 4 oz, Shelf Stable, 1/2 Cup Fruit Equivalent	Dole #3048	10,000	CS	\$ 143,900.00	\$ 144,900.00
20	Ketchup, Tomato, Fancy, Shelf Stable, PC, 9 gram	Heinz #10013000984802	1,600	CS	\$ 23,440.00	\$ 23,600.00
21	Corn, Whole Kernel, Yellow, Super Sweet, Cut, Grade A, Frozen	Not Specified	1,000	CS	\$ 19,250.00	\$ 20,259.72
22	Bean, Refried, Vegetarian w/ Whole Bean, Dried, Seasoned	Basic America #10166	2,000	CS	\$ 55,860.00	\$ 57,000.00
23	Dough, Cinnamon Roll, Whole Grain, 2 oz eq Grains	Baker Boy #12122	400	CS	\$ 12,708.00	\$ 12,600.00
24	Orange, Mandarin, Whole Segment, in 100% Juice or Light Syrup, #10 can	Not Specified	6,600	CS	\$ 188,430.00	\$ 223,410.00
25	Tray, Bagasse, 5 compartment	Primeware #TL-15-T	7,200	CS	\$ 282,240.00	\$ 282,960.00
26	Sauce, Spaghetti, Tomato, Shelf Stable, #10 can	Not Specified	1,600	CS	\$ 39,568.00	\$ 36,384.00
27	Cutlery Pack, Fork, Spoon, Napkin, Straw, IW	Prime Source #75000345	4,000	CS	\$ 41,440.00	\$ 41,560.00
28	Fruit Salad, Tropical, in 100% Juice or Light Syrup, #10 can	Dole #9060	5,000	CS	\$ 180,850.00	\$ 181,350.00
29	Yogurt, Strawberry Banana Low Fat, Cup, 4 oz	Yoplait Trix #17726000	2,400	CS	\$ 28,824.00	\$ 27,264.00
30	French Toast Sticks, Whole Grain Frozen, Bulk	Rich's #37722	1,400	CS	\$ 48,510.00	\$ 48,650.00
31	French Toast Sticks, Whole Grain, Frozen, IW, 2 oz eq Grains	Bakecrafters #449	2,000	CS	\$ 78,340.00	\$ 81,640.00
32	Bun, Hot Dog, Whole Grain, 6", Hinge Sliced, Baked, Frozen, 2 oz eq Grains	Flowers #99828820	1,200	CS	\$ 27,492.00	\$ 24,120.00
33	Mix, Seasoning, Taco, Select	Foothill Farms #V413-D9190	1,400	CS	\$ 15,246.00	\$ 14,434.00
34	Meal Kits, Cheese and Beef Stick, IW	ES Foods #61406	600	CS	\$ 34,050.00	\$ 40,410.00

IFB 19-003 Prime Vendor 2019/2020 School Year

Bid Specifications					Low Bid	2
					US Foods	Sysco
35	Syrup, pancake, maple flavored, 1 oz	Not Specified	3,000	CS	\$ 37,080.00	\$ 44,040.00
36	Cheese, Cheddar, Feather Shredded, Yellow	Not Specified	1,200	CS	\$ 47,796.00	\$ 67,620.00
37	Yogurt, Vanilla, Parfait Pouch	Yoplait #16632000	2,000	CS	\$ 52,880.00	\$ 51,580.00
38	Mustard, Yellow, Pouch, PC, 4.5g	Not Specified	250	CS	\$ 1,375.00	\$ 4,347.50
39	Dressing, Mayonnaise, Pouch, 12g	Not Specified	1,200	CS	\$ 11,280.00	\$ 11,400.00
40	Chicken, 20% Diced White and 80% Dark Meat, Frozen	Tyson #025559-0928	1,000	CS	\$ 24,450.00	\$ 24,550.00
41	Turkey, Sliced, Smoked, Frozen	Hillshire #032188-0414	1,000	CS	\$ 37,800.00	\$ 39,030.00
42	Chicken, Drumstick, Fully Cooked, Breaded, Frozen, 2 oz eq M/MA, 0.75 oz eq Grains	Tyson #666010-0928	2,000	CS	\$ 154,140.00	\$ 152,680.00
43	Rice, Brown, Long Grain, Parboiled, 25#	Not Specified	2,000	CS	\$ 23,700.00	\$ 26,400.00
44	Blueberry, Cultivated, Grade A, IQF, Frozen	Not Specified	1,000	CS	\$ 30,150.00	\$ 19,190.00
45	Strawberries, Diced, Chef Cuts, Frozen	Dole #17951	1,000	CS	\$ 11,350.00	\$ 19,450.00
46	Dough, Frozen, Biscuit, Southern Style, 3.17 oz	General Mills #94562-06249	1,500	CS	\$ 45,435.00	\$ 47,835.00
47	Corn Dog, Turkey, Whole Grain, Frozen, Provides 2 oz eq M/MA and 2 oz eq Grains	State Fair #28322	3,600	CS	\$ 59,796.00	\$ 61,884.00
48	Cheese Bites, Mozzarella, Frozen	Wild Mikes #11003	2,400	CS	\$ 134,568.00	\$ 134,808.00
49	Pineapple, Tidbits, #10 can, Canned in 100% Juice or Light Syrup	Not Specified	2,200	CS	\$ 46,750.00	\$ 68,970.00
50	Sausage, Turkey, Patty, Frozen	Ember Farms #25468711057	2,600	CS	\$ 76,050.00	\$ 60,450.00
51	Chicken Tenders, Whole Grain, Frozen	Proview #63230-WG	2,400	CS	\$ 137,880.00	\$ 138,120.00
52	Bread, Banana, Whole Wheat, Sliced, IW, Frozen, 2 oz eq Grains	Super Bakery #6071	2,400	CS	\$ 80,880.00	\$ 81,120.00

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Bid Specifications					Low Bid	
					US Foods	2 Sysco
53	Snack Bar, Breakfast, Ultimate Breakfast Round, Whole Grain, Frozen, 2 oz eq Grains	Rich's #08733	1,500	CS	\$ 68,025.00	\$ 69,150.00
54	Mango, Frozen, Cube, 3/8", IQF	Dole #10550	3,400	CS	\$ 86,190.00	\$ 86,530.00
55	Pizza, Frozen, Pepperoni, 16" Cheesy Bottom, 2 oz eq M/MA, 2 oz eq Grains	Wild Mikes #20210	1,600	CS	\$ 111,232.00	\$ 111,392.00
56	Cinnamon Roll, Frozen, Thaw and Serve, IW, 2.29 oz, 2 oz eq Grains	General Mills #18000-33686	2,700	CS	\$ 80,055.00	\$ 79,515.00
57	Waffle, Frozen, Whole Grain, 1 oz eq Grain	Bakecrafters #42051	1,900	CS	\$ 34,960.00	\$ 35,150.00
58	Crescent, Frozen, Grape Filled, 2.3 oz, 2 oz eq Grains	Not Specified	3,000	CS	\$ 91,500.00	\$ 88,350.00
59	Chip, Tortilla, Nacho, Taco in a Bag, 1.5 oz, 2 oz eq Grains	Shearers #203600412	3,500	CS	\$ 108,885.00	\$ 96,635.00
60	Chip, Tortilla, Nacho Cheese, Reduced Fat, 1 oz	Not Specified	2,400	CS	\$ 48,696.00	\$ 48,936.00
61	Fruit, Cup, Pineapple Tidbit, Shelf Stable, 4 oz	Dole #00419	10,000	CS	\$ 143,900.00	\$ 144,900.00
62	Bag, Paper, Brown, Carry Out, 8#	Not Specified	2,500	CS	\$ 107,925.00	\$ 7,235.00
63	Bar, Frozen, French Toast, IW, Whole Grain, 2.5 oz	J&J #40404	3,100	CS	\$ 65,317.00	\$ 62,992.00
64	Snack Bar, Cereal, Cinnamon Toast Crunch, Whole Grain, 1.42 oz	General Mills 16000-45576	2,100	CS	\$ 55,377.00	\$ 54,999.00
65	Snack Mix, Cheddar Chex, IW, 0.92 oz	General Mills #16000-31932	1,900	CS	\$ 37,962.00	\$ 36,442.00
66	Chicken, Frozen, Breaded, Whole Grain, with Tangerine Sauce	Asian Food Solutions #72001	1,200	CS	\$ 149,100.00	\$ 149,220.00
67	Chicken, Frozen, Chunk, Whole Grain, Hot and Spicy	Tyson #070372-0928	1,100	CS	\$ 85,712.00	\$ 85,822.00
68	Egg Roll, Frozen, Vegetable, Whole Grain, Cooked, 3 oz	Windsor #52939	2,200	CS	\$ 64,922.00	\$ 60,500.00
69	Potato, Frozen, Nugget, Triangle, 1 oz	Simplot #10071179283010	1,500	CS	\$ 44,265.00	\$ 31,785.00
70	Potato, Frozen, Cube, 7/16", Skin On, Par fried	Lamb Weston #32N	1,000	CS	\$ 33,570.00	\$ 32,840.00

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Bid Specifications

Low Bid	2
US Foods	Sysco
\$ 5,496,805.00	\$ 5,497,147.22